

Tom Goodmanson, President and CEO



Tom Goodmanson is the President and CEO of Calabrio, Inc. Prior to assuming the position of CEO, Tom was Chief Financial Officer for Calabrio, working closely with his predecessor on strategy and execution of the plan to establish and grow the company following the spin-off from Spanlink in 2007.

Tom has more than 15 years of senior leadership experience in the technology community. Most recently, Tom was Chief Finance and Administrative Officer (CFAO) for Gelco Information Network, a leading Software as a Service (SaaS) business, which was acquired by - Concur Technologies in October 2007. Tom was instrumental in developing and directing administrative and financial operations at Gelco. Prior to his time

at Gelco, Tom was CFO of Magenic Technologies, a custom applications development consulting company. Tom also spent several years as a senior manager at KPMG, an international consulting and accounting firm.

Tom also serves as Chairman of the Board of Winland Electronics, guiding strategy and direction of the public provider of electronic manufacturing services (EMS).

Tom has a B.S. degree in Accounting from St. Cloud State University.



Brian Humenansky, Vice President of Development

Brian Humenansky is the Vice President of Development for Calabrio, Inc. Brian has more than 25 years of experience in enterprise software engineering and management, leading teams and initiatives around new development methodologies and quality strategies, globalization, and business intelligence (BI) development.

Before joining Calabrio, Brian held positions as Global Director and Vice President of Product Development at Lawson Software, where he was responsible for global development activities for the Lawson Business Intelligence product line and Software as a Service (SaaS) offerings. Prior to Lawson, Brian was Global Director of Software Development for Cognos Corporation, where he led software development for the performance management division, with global responsibilities for development, product direction and strategy. Brian also has extensive experience in innovation patents, technology integration through mergers and acquisitions, and offshore strategies.

Brian has a B.A. degree in Computer Science with a Minor in Mathematics from Augsburg College in Minneapolis, Minnesota.



Brett Theisen, Vice President of Global Sales and Implementation

Brett Theisen is the Vice President of Global Sales and Implementation for Calabrio, Inc. Brett is responsible for building and supporting the Calabrio channel partner network, and managing Calabrio's global consulting and sales teams. Brett also oversees Calabrio deployment services, including design, implementation and training.

Brett has more than 10 years of sales and leadership experience in the telecommunications and software industries. Prior to joining Nortel Networks, he was Vice President of Sales at Gelco Information Network, a leading Software as a Service (SaaS) business, which was acquired by Concur Technologies. At Gelco, Theisen was instrumental in hiring and managing an international sales force that grew from \$18 million to \$45 million in revenue during his tenure. Brett has also held various sales management roles at Norstan Communications, a communications systems reseller and integrator company acquired by Black Box.

Brett has his B.A. degree in Marketing from the University of Wisconsin and his Masters of Business Administration from Regis University.



Tim Kraskey, Vice President of Product Strategy and Operations

Tim Kraskey is the Vice President of Product Strategy and Operations at Calabrio, Inc. Tim oversees product management, business development, customer support and IT. Tim started his career as an account manager for ADC. Following ADC, Tim joined Canadian-based Newbridge Networks as an Account Manager for the New York City Metro Region and later Director of International Sales, selling to both service providers and enterprise networks.

Tim was then Director of ATM Marketing at General DataComm, before leaving and starting his own company. Tim co-founded Sahara Networks, which developed an open architecture for building and managing ATM (asynchronous transfer mode) networks. Sahara was acquired by Cascade, then Ascend and later Lucent. More recently, Tim was a Managing Partner at YankeeTek Ventures along with Howard Anderson, founder of The Yankee Group.

Tim and Howard Anderson co-authored the first sales and sales management class at MIT Sloan. Tim brought this class to the Carlson School of Management at the University of Minnesota. He is also an active participant on the advisory board of the Gary S. Holmes Center for Entrepreneurship at the Carlson School of Management – University of Minnesota. Tim has a B.A. degree in Economics from the University of Minnesota.