

Integration Engineer

To apply for this position, click [here!](#)

Are you an experienced Deployment Engineer with a passion for helping clients find new and innovative ways to incorporate new technologies and data in their daily lives? Do you want to be part of an exciting, innovative, and fast paced growing software company? The Calabrio Innovation Center is looking for a highly motivated individual who can help our clients uncover new ways to integrate third-party data into the Calabrio Data Mart to drive business intelligence initiatives.

WHAT PROBLEMS WILL YOU BE SOLVING?

The Integration Engineer is responsible driving the integration of third-party data and solutions with the Calabrio One suite of software. This position will work closely with a group of world-class engineers to ensure that business objectives requiring third-party integration identified during the sales process are met and they are able to realize their return on investment. In addition, the Integration Engineer will be responsible for showcasing third-party integrations in the Innovation Center lab environment to potential clients in order to demonstrate the Art of the Possible.

WHAT SKILLS WILL MAKE YOU SUCCESSFUL?

- Drive third-party integrations with the Calabrio One suite of products.
- Create demo scenarios to showcase product features and key competitive advantages.
- Create and maintain data sets and scenarios that illustrate the power of the Calabrio One suite to drive contact center performance
- Develop demo scripts with step-by-step instructions and train sales on how to deliver compelling demonstrations.
- Work with engineering and professional services to set up environments to help win specific sales opportunities.
- Be an expert with respect to the competition.

WHAT IS REQUIRED FOR YOU TO APPLY?

- 5+ year's experience in enterprise software, specifically in Professional Services and Operational Support (SaaS a plus).
- Experience as a sales engineer a plus.
- Structured Query Language (SQL) experience with an emphasis on understanding data models and the ability to write code to alter database contents

WHAT VALUES ARE IMPORTANT TO CALABRIO?

- Collaboration amongst teams
- Open communication across the company
- Ambitious
- Accountable
- Customer Success

Calabrio, Inc. is an Equal Opportunity Employer that values diversity at all levels. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin, age, sexual orientation, gender identity, disability or veteran status.

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